## an introduction to Design Thinking



### Harvard **Business** Review



The Organizational "I'm Sorry"
Haurice E. Schweitzer et al.

Cybersecurity: Lessons from the Pentagon

How to Embrace Complex Change

### THE EVOLUTION OF DESIGN

PRODUCTS. EXECUTIVES ARE **USING THIS APPROACH** TO DEVISE STRATEGY AND MANAGE CHANGE.

PAGE 55



PROFITS 1ST OTR RESULTS FOR 900

BOOK EXCERPT THE NEW RATIONAL

INVESTING FINDING THE BEST ONLINE BROKERS (9.126)

A tiny firm called IDEO redefined good design by creating experiences, not just products. Now it's changing the way companies innovate.

(P. 86)













# BLOCKBUSTER VIDEO

# NEILE











3. Facebook Social Networking □ Update ▼









Soda Saga Games

Get -

In-App Purchases



Photo & Video Update

Photo & Video Get +



Messenger

Get

Games

☐ Get ▼

In-App Purchases

Social Networking



Social Networking

Update •







11. eBay Lifestyle Update



12. Spotify Music Music ☐ Get ▼ In-App Purchases







14. ITV News News Get







In-App Purchases

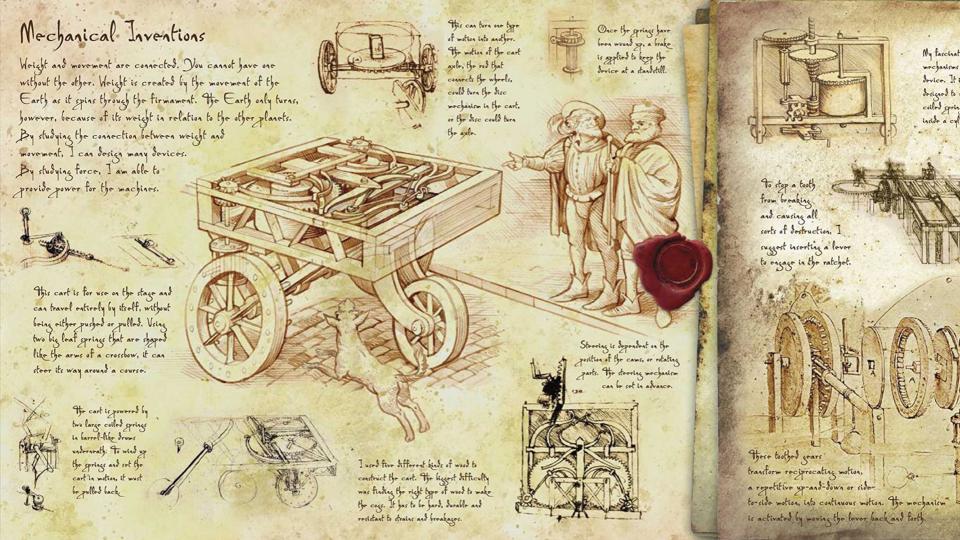




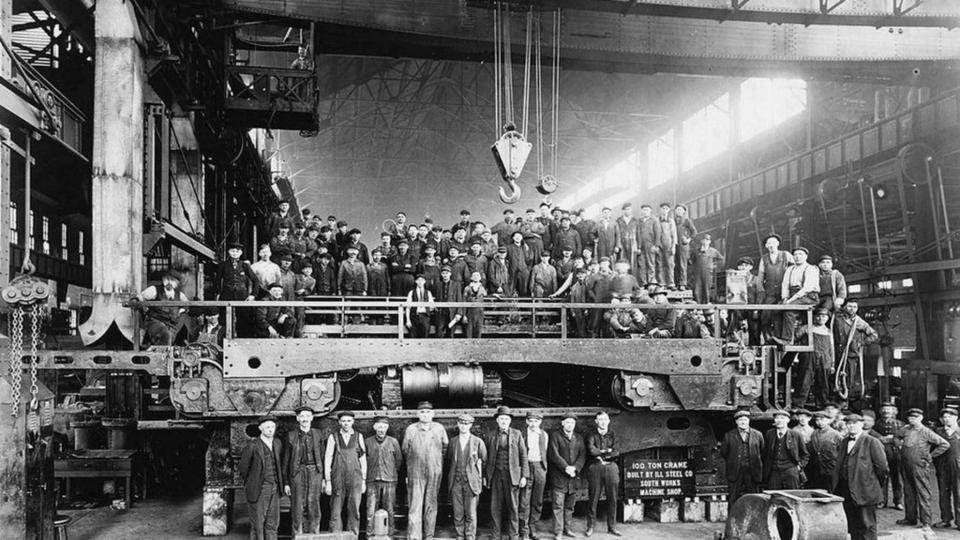






















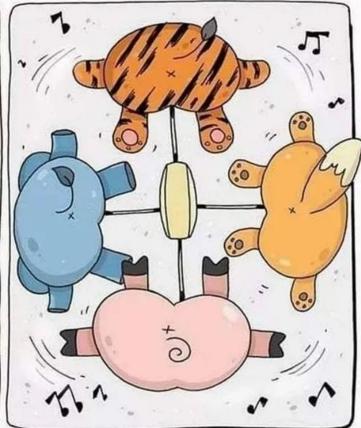






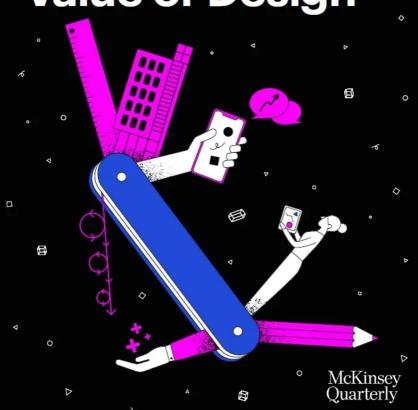








# The Business Value of Design



# McKinsey & Company

300 public companies Five years 2m pieces of \$ data YOUR 100k design actions OPINION MATTERS





### IPHONE: 1 TO X

A look at the evolution of the Apple gadget across key specs

### WEIGHT (in gm)



135 iPhone 1



133 iPhone 3G



135 iPhone 3GS



137 iPhone 4



140 iPhone 4s



iPhone 5



132 iPhone 5C



112 iPhone 5S



iPhone 6



iPhone 6 Plus



3 D



iPhone 6S Plus



113 iPhone SE



138 iPhone 7



iPhone 7 Plus



148 iPhone 8



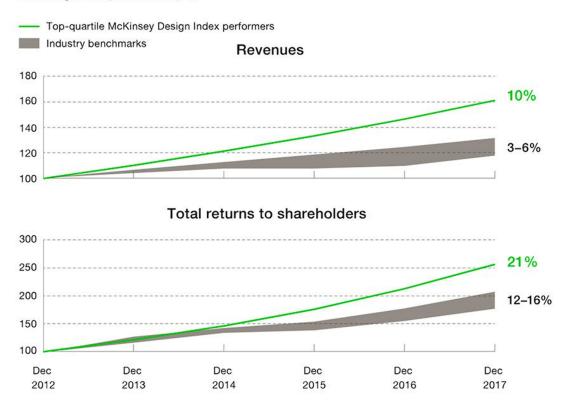
188 iPhone 8 Plus

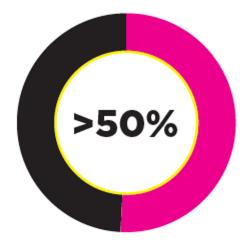


iPhone X

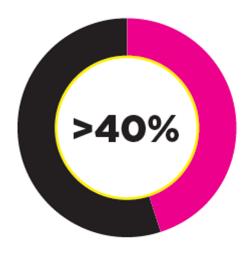
Companies with top-quartile McKinsey Design Index scores outperformed industry-benchmark growth by as much as two to one.

Annual growth (normalized), %





More than 50% of the companies surveyed admitted that they have no objective way to assess or set targets for the output of their design teams.



More than 40% of the companies surveyed aren't talking to their end users during development.

